

Just the Job

Information Sheet

Job title - Store Manager

Job description

The Store Manager takes total responsibility for the running of the store and ensuring that the customers receive the best possible service.

They are also accountable for their store making a profit inline with company expectations.

The Store Manager is also responsible for the leadership of the entire management team to ensure all Key Performance Indicator's (KPI's) and legal requirements are achieved.

Qualifications required

None, although diploma and degree qualifications in Business, Management, Commerce, Accounting, and Marketing can be useful.

Career path

Once you have been a Store Manager for a while you could move into a Regional Manager role where you are responsible for a group of stores with an entire region. From there you could become the National Operations Manager where you are accountable for all regions across the country performing to company expectations. You could also move into more specialised areas like HR, Merchandising, Planning and Buying.

Salary range

Retail Store Managers can earn upwards of \$50,000.

How to increase the chances of successfully entering this industry

The ability to relate well to people, have a passion for delivery exceptional customer service, a good eye for detail, and a drive to learn and progress are just some of the qualities you need to start a successful retail career. From there, a passion for learning, challenging yourself, and a desire to develop further in your role and take on more responsibility will help you move into more senior roles and progress your retail career.

Other places to source information about this job

www.thewarehousecareers.co.nz