

Just the Job Information Sheet

Job title: Farm Manager

Job description: Responsible for achieving both the production and financial goals. Recruits, trains and manages staff to assist in achieving goals and maintaining the farm. Sets budgets in consultation with owner and is responsible for achieving budget. Reports directly to owners. Requires minimal input from farm owner/s.

Person Specification – Farm Manager

This person specification outlines the generic knowledge, skills and abilities required to do the job.

Characteristic	Essential	Preferred
Physical	Physically fit Good health	
Experience	Minimum of five years on farm dairy experience Understands all aspects of the farm system Managing staff	Budgeting Has developed systems and processes for farm activities
Attitude	Forward thinking Focussed on improvement Target focused Uses initiative Problem solver High level of judgement Informed	Shows initiative
Interpersonal Skills	High level communicator Calm and collected Teacher/coach Delegator Has previously managed people	
Other	Organised with good	

	planning skills Able to prioritise Operates in a proactive way	
--	--	--

Qualifications required

One of the following is recommended
 Diploma in Agriculture
 Diploma in Farm management
 Bachelor of Agriculture
 Bachelor of Agricultural Science or commerce

A range of practical skills and training will usually have been gained through previous on farm roles

General requirements

To be successful in dairying requires competence in a wide variety of skills including animal husbandry, environmental and land management and an ability to work with a wide range of people.

Training costs

Training vary on career pathway. Typical skills based training is paid for by employers once on farm. University qualifications do widen and fast track career progression in dairy industry.

Career path

Historically Farm management positions have been gained through on farm experience and career progression (at least five years of farm dairy experience and a thorough understanding of all aspects of farm systems). Nowadays a tertiary training qualification is usually necessary or advantageous.

Salary range

Salaries will vary depending on farm/operation size but could range from \$50,000 to \$100,000+.

How to increase the chances of successfully entering this industry

Entry level requires a positive attitude, an interest in working outdoors and with animals, an ability to be hands and practical, and a willingness to work hard to achieve targets.

To progress you will need to undertake regular skills based training. Having a tertiary qualification in agricultural science or business would increase chances of recruitment into a Farm management positions.

Other places to source information about this job

www.dairynz.co.nz/page/pageid/2145861018/Career