

Just the Job

Information Sheet

RD1 stores

Job titles/opportunities:

Branch Manager/ Assistant Manager, Senior Sales assistant, Sales Assistant, Regional Operations Manager, Operations Co-ordinator, Visual Merchandising Co-ordinator, National Store Development Manager, Property Manager, Technical Sales Representative, Regional Key Account Manger, Key Account Manager, Inventory Support Administrator, Category Assistant, Category Manager, Procurement Manager, Merchandising Planner, Store person, Distribution Operations Manager, Seed Manager, Bulk Logistics Manager, Marketing Assistant, Regional Marketing Co-ordinator, Graphic Designer, Brand Manager, events Manager, Web-Site Assistant, Web-site Manager, Marketing Manger, HR Administrator, HR Adviser, HR Manager, Assistant Accountant, Accountant, Management Accountant, Accounts Payable Officer, Accounts Receivable Officer, Finance Manager, Credit Controller, Credit Manager, Business Analyst, Technology Manager, Customer Support Representative, Customer Support Manager, General Manager, Finance Director, CEO.

Job description

- Sales Assistant –Sales and Customer Service, Product and Industry Knowledge, Inventory Management, Merchandising, Inward Goods, Office Duties, Health and Safety
- Branch Manager- Leading, developing, and motivating a team, driving sales, customer service, building relationships, marketing, managing branch finances, maintaining property, compliance, managing inventory, managing business , finance systems and processes, HR systems and procedures.
- Technical Sales Representative – Account Management, Business Growth, Technical Knowledge, Reporting, Company and Sales Support, Debt Control
- Category Manager – Category Planning, Pricing, Promotions, Product Management, Sourcing, Staff Management and Development.

Qualifications required

No formal qualifications required. Experience with the rural sector is an advantage but not essential. People orientated.

Qualifications are required if moving into the HR, Accounting/Finance areas and some aspects of Marketing.

Tertiary qualification is desirable, but not essential, for Management Positions.

Training costs

These vary as Agriculture ITO training is subsidised by the industry and some employers will cover the remaining costs – if you pass!

Remember you will be learning while you earn.

Location of job

Most rural town centres. For example RD1 has 57 sites throughout New Zealand - you could be working from Kaitaia to Invercargill. See also Farmlands, PGG Wrightson, Allied Farmers etc.

Career path

Starting as a sales assistant, you can move up to assistant manager, Branch Manager, (or Technical Sales Representative), Regional Operations Manager – managing several stores.

You can move faster through the career pathway if you are prepared to move locations.

Salary range

This varies hugely, according to regional differences, store size and responsibilities.

A full-time Sales Assistants salary could range between \$30,000 – \$37,000 per annum plus an incentive package, subsidised health insurance, staff discounts.

Other careers this profession could lead to

- Branch Manager
- Technical Sales Rep
- Regional Operations Manager
- Marketing Assistant
- Category manager
- General Manager

How to increase the chances of successfully entering this industry

Customer Service, willingness to learn and a positive attitude. People skills.

Rural Servicing is very much about people relationships.

Other places to source information about this job

www.RD1.com (Find the career section)

Keep an eye on the papers for rural jobs, and make sure you've got an updated CV and good work related references.

And ask your Agriculture ITO training adviser plus see www.agricultureito.ac.nz