

# Just the Job

## Information Sheet

### **Job title – Regional Manager**

### **Job description**

The Regional Manager takes total responsibility for the running of the stores within their region with multiple Store Managers reporting into them.

They drive accountability for profit and performance through their Store Managers and ensure their stores are operating within company expectations and in line with the strategic goals set by the company.

### **Qualifications required**

None, although diploma and degree qualifications in Business, Management, Commerce, Accounting, and Marketing can be useful

### **Career path**

Once you have been a Store Manager for a while you could move into a Regional Manager role where you are responsible for a group of stores with an entire region. From there you could become the National Operations Manager where you are accountable for all regions across the country performing to company expectations. You could also move into more specialised areas like HR, Merchandising, Planning and Buying.

### **Salary range**

Regional Managers can earn upwards of \$80,000.

### **How to increase the chances of successfully entering this industry**

The ability to relate well to people, have a passion for delivery exceptional customer service, a good eye for detail, and a drive to learn and progress are just some of the qualities you need to start a successful retail career. From there, a passion for learning, challenging yourself, and a desire to develop further in your role and take on more responsibility will help you move into more senior roles and progress your retail career.

### **Other places to source information about this job**

[www.thewarehousecareers.co.nz](http://www.thewarehousecareers.co.nz)