

# **Just the Job Information Sheet**

## **Careers in Retail**

A retail career requires the ability to work in a role that is customer focused, and often involves meeting many different people. Retail people often work flexible hours. A desire to learn and study is a plus, and can be handy for retail management development.

### **Description:**

A career in retail offers many job opportunities and career paths, including: - Sales Assistant

- Retail Manager - Sales Representative - Sales and Marketing Manager - Checkout Operator - Service Station Attendant - Storeperson - Retail Pharmacist - Florist - Baker - Jeweller - Sales Demonstrator - Visual Merchandiser - Visual Merchandise Manager - Retail Sales Assistant - Retail Manager - Sales Representative - Buyer - Auctioneer

### **Qualifications required:**

No formal qualifications are required to begin a career in the Retail industry. You can improve your career progression by completing training programmes that help your career path, including:

National Certificate in Retail, Level 2 National Certificate in Retail, Level 3 National Certificate in Retail, Level 4 National Certificate in Sales, Level 3 National Certificate in Sales, Level 4 National Certificate in Distribution, Level 2 National Certificate in Distribution, Level 3 Bachelor of Commerce or equivalent degree.

**Training costs:** On-job training programmes arranged by ServiceIQ usually don't cost the trainee anything as they are covered by workplace and government contribution. Qualifications offered through a private training enterprise or University will usually have fees or other costs.

**Career path:** A career in retail allows you to develop skills and discover what you want to do as you move and progress through various roles. View the retail career pathway map at <http://www.serviceiq.org.nz/assets/PageImages/Schools/Retail-CareerMap.pdf>

### **Salary range**

People who choose a career in retail often start in the position of 'retail assistant' or similar, before developing their career and progressing through their roles:

### **Role type**

Retail assistants Assistant store manager Merchandising Department manager Management Store managers Area manager Buying Source: Trademe Retail Salary Information Dec 2013

### **Other places to source information about this job**

[www.serviceiq.org.nz/retail](http://www.serviceiq.org.nz/retail) <http://www.retail.org.nz/>  
[www.careers.govt.nz/jobs/retail](http://www.careers.govt.nz/jobs/retail)