

# Just the Job Information Sheet

**Job title:** DairyNZ Consulting Officer

DairyNZ is an industry good body representing all New Zealand dairy farmers. Its purpose is to improve profitability, sustainability and competitiveness of New Zealand dairy farming.

## **Job description:**

DairyNZ consulting officers (40 positions throughout the country)

- Facilitate regional discussion groups out in the field with farmers and other agribusiness professionals.
- Provide individual advice to farmers. This could be “cows and grass” management but also financial performance.
- Build relationships with farmers and rural professionals to support rural based families and businesses
- Organise and facilitate field days such as best practice effluent management and dry summer management
- Support the regional adoption of desired on-farm practices

## **Attributes**

- Building rapport with rural families, business and communities
- Networking and relationship management skills
- Working with a range of people with varying needs
- Group facilitation and presentation skills.
- Ability to display leadership, influence and persuasion skills
- Manages own time well and delivers on commitments
- Ability to work in a team environment
- Ability to solve problems and make decisions
- Excellent oral, written communication and numeracy skills

## **Qualifications required**

An agricultural or business-related degree or a diploma in agribusiness is required or a similar relevant qualification as well as thorough knowledge of dairy farm systems in New Zealand.

## **Training costs**

This will depend on tertiary qualification and the number of years to complete a tertiary qualification. Industry scholarships and awards can significantly reduce financial costs. Further training costs are covered once employed.

## **Career path**

Recruitment of DairyNZ consulting officers is generally from within the industry for example rural banking, fertiliser rep, farm manager. Successful applicants have knowledge of and experience in the New Zealand dairy industry.

Trainee consulting officers are employed straight from university and are trained on the job .

A consulting officer position provides an excellent grounding in farms systems and progression into other careers within the dairy industry.

### **Salary range**

Salary package will vary depending on experience. Packages include a car, laptop and smart phone for all positions including; Trainee consulting officer, Senior consulting positions, and Regional team leaders.

### **How to increase the chances of successfully entering this industry**

A tertiary qualification in agriculture is required supported by:-

- proven practical New Zealand dairy farming experience with an understanding of New Zealand dairy farm systems or
- relevant extension agribusiness experience and ability to deliver effective support to rural families and businesses

### **Other places to source information about this job**